



# Navigating The Risks and Rewards of Third-Party Apps

## A Balancing Act

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# About this Paper

This white paper provides a thorough exploration of the challenges and opportunities presented by third-party app usage in contemporary business. Tailored for CISOs and compliance teams, it delves into compliance, reliability, and intellectual property risks beyond traditional concerns. By offering nuanced insights and strategies for risk mitigation, the paper defines third-party apps, details common use cases, and highlights integration benefits. It identifies potential risks, including data security, compliance, reliability, privacy, and intellectual property issues, providing a holistic understanding. Concluding with proactive risk management strategies and the importance of a contingency plan, the paper adeptly balances leveraging third-party app advantages while fortifying organizational integrity and performance.

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# Introduction

## Overview of Third-Party App Usage

In today's landscape of modern business, third-party applications are an integral part of an organization. These applications, developed outside of the business, offer a variety of functionalities, ranging from enhanced operational efficiency to innovative customer engagement solutions. Their growing popularity is a testament to the diverse benefits they bring, including cost-effectiveness, access to specialized technology, and competitive advantage.

However, our reliance on third-party apps is not without its challenges. As businesses increasingly integrate these tools into their core operations, they also open doors for a spectrum of risks that can have significant implications.

## Purpose and Scope

The purpose of this white paper is to shed light on the critical aspects of third-party app usage in the business environment. It seeks to explore the multifaceted risks associated with these applications, focusing not just on the evident concerns of data security and privacy, but also on compliance, reliability, and intellectual property risks.

Through a comprehensive analysis, this document intends to provide CISOs and compliance teams with insights into the potential pitfalls of third-party app usage. More importantly, it strives to equip them with the knowledge and strategies necessary to mitigate these risks effectively, ensuring that the benefits of third-party apps can be harnessed without compromising the organization's integrity, performance, and operations.

# Understanding Third-Party Apps

## Definition

Before we discuss the risks associated with third-party app usage, we will define what a third-party app is, as well as some examples of third-party apps that an organization might employ.

A third-party app, from a business perspective, refers to a software application developed by an independent entity, not by the original manufacturer of the device or the primary operating system. These apps are external to the company's primary software ecosystem but are integrated to enhance or complement existing functionalities.

## Common Use Cases

The following are some key examples of third-party app usage in enterprises:

Communication and Collaboration Tools	Applications like Slack, Microsoft Teams, or Zoom, enhance workplace communication and collaboration beyond the basic offerings of the operating system or device.
Human Resources Management Platforms and Tools	Platforms and suites like Workday, JustWorks, Workable, and ADP provide critical employee management capabilities ranging from benefits administration to PTO and more.
Customer Relationship Management (CRM) Software	Systems like Salesforce or HubSpot, offer advanced customer management capabilities that integrate with various business platforms.
Productivity and Office Tools	Suites like Microsoft Office 365 or Google Workspace, provide comprehensive productivity tools, essential for day-to-day business operations.
Project Management Apps	Tools such as Trello, Asana, or Jira, assist in organizing, tracking, and managing project workflows.
Financial and Accounting Software	Applications like QuickBooks or Xero, provide specialized financial management and accounting solutions for businesses.
Marketing and Analytics Tools	Applications such as Google Analytics or Adobe Marketing Cloud, offer insights and analytics for marketing strategies.

# Benefits of Integrating with Third-Party Apps

Third-party apps are integral in optimizing processes, enhancing productivity, and providing specialized functionalities that cater to specific business needs. They form a critical component of the digital ecosystem within modern organizations, enabling businesses to leverage technology for strategic advantage.

## Specialized Features and Cost-Effectiveness

These applications bring specialized features that are often absent in native systems, allowing businesses to tailor their technology to specific needs. This customization is not only functional but also cost-effective, offering a budget-friendly alternative to in-house software development.

## Productivity and Scalability

The scalability of third-party apps is a key benefit, especially for growing businesses. These apps can adapt and expand in line with the business, supporting its evolution. Their ease of integration and deployment also means that businesses can quickly leverage new functionalities, maintaining agility in a fast-paced market.

## Rapid Deployment and User Experience

From a user experience standpoint, third-party apps often excel in user-centric design, enhancing both employee and customer interactions. This focus on user experience is vital in today's market, where user engagement can significantly impact business success.

## Updates, Maintenance, and Expert Support

Furthermore, the ongoing support, maintenance, and updates provided by third-party vendors relieve businesses from the burden of managing these tasks internally. This support extends to compliance and security features, which are increasingly important in a landscape where data protection and regulatory adherence are critical.

In essence, third-party apps offer businesses a pathway to enhance their operational capabilities, innovate rapidly, and maintain competitiveness, all while managing resources effectively in a technology-driven marketplace.

# Identifying the Risks

## Data Security Concerns

When it comes to third-party apps, data security concerns are at the forefront. The integration of these apps into business systems can potentially open up avenues for unauthorized access to sensitive data. This risk is heightened if the third-party app lacks robust security protocols, leaving sensitive information like customer details, financial records, and internal communications vulnerable. Additionally, data breaches and exposures are a significant concern. These incidents can occur due to vulnerabilities within the third-party app, leading to the exposure of confidential data, which can have severe repercussions for the business, including financial loss and damage to reputation.

## Compliance and Regulatory Risks

Another critical area of risk involves compliance and regulatory challenges. Businesses are often bound by data protection laws, such as the General Data Protection Regulation (GDPR) in the EU or the Health Insurance Portability and Accountability Act (HIPAA) in the US. Third-party apps must adhere to these regulations to avoid legal penalties. Non-compliance can result in hefty fines and legal action, not to mention the loss of customer trust. It's imperative that businesses ensure any third-party app they use is compliant with relevant laws and industry standards.

## Reliability and Performance Issues

Reliability and performance issues are also a concern when incorporating third-party apps. Downtime and service interruptions can disrupt business operations, leading to lost productivity and potentially impacting revenue. Additionally, a business's dependency on external services through these apps means that they are often at the mercy of another company's uptime and operational efficiency. Any performance issues with the third-party service directly affect the business using it.

## Privacy Challenges

Privacy challenges arise with the use of third-party apps, particularly in the way they handle user data. Practices involving data collection, storage, and usage need to be scrutinized. There is a risk that these apps might collect more data than necessary or use it in ways not agreed upon, potentially violating privacy policies and regulations.

## Intellectual Property Risks

There are risks to intellectual property when using third-party apps. There is always the possibility of misuse or theft of proprietary information. If a third-party app is compromised, it could lead to sensitive corporate information being stolen or misused, which could have devastating effects on competitive advantage and market position.

## Fourth-Party Apps

The use of third-party apps can also lead to dependencies on fourth-party apps, which are the vendors that your third-party providers might use. This adds another layer of complexity to the security landscape. The Software Bill of Materials (SBOM) becomes crucial in this context, as it provides a detailed list of all components in a piece of software. However, the increase in the number of apps to review and manage also increases the workload for security teams and complicates oversight.

## More API Secrets to Manage

Finally, the use of third-party apps often involves managing more API secrets – the credentials, tokens, and keys that allow these applications to interact with each other securely. Each new integration means additional secrets to manage, which can be a significant challenge. Poor management of these secrets can lead to vulnerabilities, where exposed credentials become a gateway for data breaches and security incidents.

In summary, while third-party apps can offer significant benefits in terms of functionality and efficiency, businesses need to be acutely aware of the various risks associated with their use. These include concerns around data security, compliance with regulatory laws, reliability, privacy, and the protection of intellectual property. Managing these risks is crucial to ensure that the advantages of using third-party apps are not overshadowed by potential pitfalls.

## Risk Management Strategies

In mitigating the risks associated with third-party app usage, businesses must adopt comprehensive and proactive strategies. This section outlines the key approaches that can be taken to manage these risks effectively.

### Conducting Due Diligence and Vendor Assessments

A critical first step in risk management is conducting thorough due diligence and



assessments of potential third-party app vendors. This involves evaluating the vendor's security protocols, privacy policies, and overall reputation. Businesses should examine the vendor's history for any past security breaches or compliance issues. Due diligence also encompasses assessing the financial stability of the vendor, which can be indicative of their ability to maintain and update their offerings consistently.

## **Implementing Robust Data Security Measures**

Implementing robust data security measures is paramount. Businesses should ensure that the third-party apps they use have strong encryption methods, secure authentication processes, and regular security updates. It is also crucial to establish clear data governance policies that define who has access to what data and under what circumstances. This helps in minimizing the risk of data leaks and unauthorized access.

## **Managing Credentials and API Keys**

Crucial to data security is the management of credentials, particularly API keys. Regular rotation of API keys, monitoring these keys for suspicious activity, and adhering to the principle of least privilege are fundamental practices. By limiting the permissions of each key and routinely changing them, businesses can reduce the chances of unauthorized access and potential security breaches.

## **Ensuring Compliance with Legal and Regulatory Standards**

Ensuring that third-party apps comply with relevant legal and regulatory standards cannot be overstated. This means that the apps must adhere to regulations such as GDPR, HIPAA, or other industry-specific laws. Compliance ensures that the business is not exposed to legal penalties and helps maintain customer trust.

## **Regular Monitoring and Auditing of Third-Party Apps**

Regular monitoring and auditing of third-party apps are essential to ensure ongoing compliance and security. This involves routinely assessing the apps to ensure they continue to meet security standards and compliance requirements. Monitoring should include checking for any unusual activity that could indicate a security breach or vulnerability.

## **Employee Training and Awareness Programs**

Finally, implementing employee training and awareness programs is a critical aspect of risk management. Employees should be educated about the potential risks of third-

party apps and trained on best practices for using these applications securely. This includes understanding the importance of strong passwords, recognizing phishing attempts, and knowing how to report any suspicious activity.

By adopting these risk management strategies, businesses can significantly reduce the risks associated with third-party app usage, ensuring that they can leverage the benefits of these apps while maintaining a secure and compliant operational environment.

## Developing a Contingency Plan

### Steps for Quick Response to Security Incidents Involving Third-Party Apps

In response to security incidents involving third-party apps, having a well-thought-out contingency plan is essential. This plan should consist of the following components:

- ✓ **Identification and Detection:** Prompt detection is crucial. Implement intrusion detection systems, anomaly detection mechanisms, and provide employee training. Monitor systems and access to third-party apps and sensitive data continuously.
- ✓ **Investigation:** Once detected, form a response team to determine the incident's nature and scope through forensic analysis.
- ✓ **Containment:** Isolate affected systems to prevent spread, involving disabling accounts and disconnecting devices.
- ✓ **Analysis (Scope):** Assess the incident's extent, understand if there was any compromised data, and its impact.
- ✓ **Remediation:** Address vulnerabilities, update security measures, and restore normal operations. Engage with law enforcement and legal counsel, and notify affected parties in compliance with legal requirements and SEC rules.
- ✓ **Lessons Learned:** Post-incident, review and improve response strategies through exercises and simulations.

# Third-Party Security Incident Contingency Plan

## Gap Identification Worksheets

Incident Response (IR) plans are essential, and most organizations have their plans documented in the event of a security incident. Many have not detailed how those plans will need to be adapted in the event that they become aware that a vendor was involved in a security incident. Use these worksheets to identify gaps in plans your extended team will follow when the time comes.

<b>Identification and Detection</b>	<b>Responsible Team/Individual(s):</b> <b>Tools Used:</b>
<b>Investigation</b>	<b>Responsible Team/Individual(s):</b> <b>Tools Used:</b>
<b>Containment</b>	<b>Responsible Team/Individual(s):</b> <b>Tools Used:</b>
<b>Analysis</b>	<b>Responsible Team/Individual(s):</b> <b>Tools Used:</b>
<b>Remediation</b>	<b>Responsible Team/Individual(s):</b> <b>Tools Used:</b>
<b>Lessons Learned</b>	<b>Responsible Team/Individual(s):</b> <b>Tools Used:</b>



# Third-Party Security Incident Contingency Plan

## 10 Questions for Third-Party Incident Preparedness

Below is a set of 10 questions you can use to assess your Enterprise’s level of preparedness in the event that you become aware a vendor was involved in a security incident.

Question	Enter 1 if you know the answer, and 0 if you do not.
What is your process when you receive a breach notification from a third-party vendor?	
How do you identify the data that was impacted?	
How do you contain the breach?	
Who do you notify and does this change depending on the third-party application?	
What team(s) will investigate and respond, and does the third-party application provide access to comprehensive traffic logs?	
Do you know the business owner of each application and has the business owner nominated a backup point of contact in the event they are unavailable?	
Which secrets are impacted and will they need to be rotated?	
Which processes and systems will potentially break in the event you revoke the impacted secret?	
How much downtime is acceptable for each process and system?	
How do you prevent a repeat incident to the same processes and systems?	
<b>Tally up your answers.</b>	<b>SCORE:</b>

Scoring Rubric: A = 9-10, B = 8, C = 7, D = 6, F = 5-0

## Conclusion and Final Thoughts

As we conclude this exploration into the risks of third-party app usage, it's clear that while these apps bring unparalleled benefits to businesses, they also carry significant risks. Data security, compliance, and operational integrity are just some of the areas where risks can arise. However, with the right strategies in place - including thorough vendor assessments, robust security measures, regular monitoring, and comprehensive employee training - businesses can mitigate these risks.

Developing a contingency plan for quick response to incidents and learning from each incident are crucial steps in maintaining a secure third-party environment. As our third-party landscapes continue to evolve, so too must our approaches to managing third-party app risks. Businesses that successfully balance the advantages of third-party apps with a vigilant risk management approach will be better positioned to thrive.

In summary, third-party apps are invaluable for business innovation and efficiency, but their risks must be carefully managed to safeguard the organization's data, reputation, and operational stability.



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